

Senior Buyer and Rate Analyst - Freight Forwarding & 3rd Party Logistics

SYNERGEX CORPORATION

Job Type: Full Time

Location: Mississauga, ON, CANADA

Job Category: Freight Forwarding & Logistics

Contact Email: jobs@syx.ca

Experience: 5 years

Description:

Synergex is one of Canada's leading commercial services companies, providing complete supply chain solutions to businesses in the international marketplace. Synergex is a public company, trading on the TSX under the symbol "SYX". Synergex is a customer-focused company, headquartered in Mississauga, Ontario, and employs over 175 people.

We are looking for an experienced senior buyer and rate analyst in our growing freight forwarding and 3rd party logistics divisions

The successful candidate must:

- Be success-driven with a proven track record and ability to effectively negotiate rate and service levels for all aspects of freight forwarding
- Possess exceptional verbal and written communication skills
- Results driven and is persistent in meeting day to day challenges
- Possess the ability multi-task in an intense, fast-paced, high-energy environment
- Be proficient in MS Office, e-mail and internet technologies

Responsibilities include:

- Develop and manage a purchasing and sales support infrastructure with while maintaining a focus on exceptional customer service and profitability
- Meet specific company growth, revenue and profitability objectives through effective carrier negotiation
- Build and manage a results driven pricing and purchasing team by recruiting the right staff, implementing strategies and monitoring performance against set targets
- Provide weekly updates to senior management by tracking sales performance against monthly, quarterly & annual sales targets in aggregate and by product category
- Provide daily support to sales staff and be responsible for the overall quoting process
- Research, develop and implement specific product & region defined services that fit within the overall objectives of the company
- Provide detailed analysis on the competitive landscape for selected service offerings and lanes
- Manage the implementation of new business and vendors with our operations team

Essential Qualifications:

Post secondary diploma/degree with a minimum of five years experience in freight forwarding & 3 party logistics. The applicant must possess demonstrated PC software skills in MS Word, Excel, PowerPoint and Outlook.

Upon joining this team, you'll be surrounded by people who are passionate about what they do. This position has a great base salary + performance based compensation.

Please submit your resume to jobs.logistics@syx.ca