

Job Description:

## Inside Sales Representative

### SYNERGEX CORPORATION

Job Type: Full Time  
Location: Mississauga, ON, CANADA  
Job Category: Sales, Computers  
Contact Email: jobs@syx.ca  
Experience: 2

### Description:

#### The successful candidate must:

- Be a success-driven Business Development representative with a proven track record and ability to initiate and manage the complete sales cycle
- Possess exceptional verbal and written communication skills
- Results driven and is persistent in meeting day to day challenges
- The ability multi-task in an intense, fast-paced, high-energy environment is required
- Demonstrate confidence as a performer and a team player
- Be proficient in MS Office, e-mail and internet technologies Computer product, IT hardware/software knowledge including use of MS Navision

#### Responsibilities include:

- Building and cultivating customer relationships with a focus on continuous client expansion
- Establishing and achieving sales quotas and targets
- Sales Support and order Management
- General Account Responsibilities
- Interact directly with the customers to ensure that their needs and expectations are met.
- Responsible for day to day relationship with account contacts.
- Return customer calls within a timely manner of messages received.
- Accurately enter valid purchase orders into the system with correct pricing (orders should be entered on the date received, i.e. before end of business day).

Upon joining this team, you'll be surrounded by people who are passionate about what they do. This position has a great base salary + commission.

#### About Synergex Corporation:

Synergex Corporation ("Synergex"), TSX:"SYX", is an innovative B2B company, providing value-added services and technology solutions to help our customers optimize their business-customer relationships. Our core services focus on the commercialization of novel technology platforms and RFID solutions, complete supply chain management solutions & logistics primarily within the video game industry, and a variety of other complimentary services. Synergex is a rapidly growing public company, currently employing over 160 people. Our unique and proven business model makes Synergex a great opportunity for any job seeker.

For more information on Synergex Corporation, please visit our website at [www.syx.ca](http://www.syx.ca) <<http://www.syx.ca/>>